

JOSHUA M. CURTIS, MANAGING DIRECTOR

Josh Curtis thrives in navigating the complexities of each transaction from inception to completion. He works directly with business leaders in ownership transactions and liquidity events, including sell-side and buy-side engagements and transactions such as management buyouts, succession and exit planning, ESOP formations, capital sourcing, and leveraged recaps.

Since launching his career, Josh Curtis has dedicated himself to facilitating strategic initiatives for private companies with revenues from a few million to over \$1 Billion across all industries in the U.S. Prior to leading Footprint Capital, Josh served as Vice President of Insource Spend Management Group. He directed the company's strategic growth plan, including acquisitions, industry partnerships, and alliances. He led Insource through two synergistic acquisitions and ultimately, through the sale of Insource to AFS Logistics, Inc.

Preceding his work with Insource, Josh held tenures with GBQ and Fifth Third Bank in Columbus, Ohio. He served as a Director at GBQ Capital, a boutique investment bank owned by GBQ Partners. He was an essential contributor to the formation, development, and success of GBQ's merger and acquisition practice.

Josh started his career with Fifth Third Bank, where he held positions in Commercial Lending. As a Relationship Manager, Josh served companies with sales in the \$5 Million to \$500 Million range throughout Central Ohio.

Bachelor of Arts (B.A.) in Finance from Wittenberg University

FINRA Series 7, 79, and 63 Licenses Registered with KCOE Capital LLC

Certificate in Private Capital Markets from Pepperdine University

Certified Exit Planning Advisor

MICHAEL BUTLER, SENIOR DIRECTOR

At Footprint, Michael Butler is responsible leading sell-side, buy-side, and capital raise engagements with business owners. In addition, Michael cultivates relationships with clients, prospects, centers of influence, private equity firms, and family offices. His network and calling ability is often leveraged in buy-side engagements to augment traditional deal flow.

Ashland University

MBA, Executive Management

1986 - 1989

Activities and Societies: Named as the 1989 Academic Hall of Fame winner

The Ohio State University

BS, Accounting

1977 - 1981